1st Quarter 2015 – Conference Call Note

Dr. Rudolf Staudigl (CEO), Dr. Joachim Rauhut (CFO), April 30th, 2015
WACKER: Efficiency Gains, High Utilization an Currency Effects Improve EBITDA

<table>
<thead>
<tr>
<th></th>
<th>Q1 2015</th>
<th>Q4 2014</th>
<th>% QoQ</th>
<th>Q1 2014</th>
<th>% YoY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>1,334.9</td>
<td>1,194.5</td>
<td>11.8</td>
<td>1,157.4</td>
<td>15.3</td>
</tr>
<tr>
<td>EBITDA</td>
<td>267.1</td>
<td>180.1</td>
<td>48.3</td>
<td>285.2</td>
<td>-6.3</td>
</tr>
<tr>
<td>EBITDA margin</td>
<td>20.0%</td>
<td>15.1%</td>
<td>-</td>
<td>24.6%</td>
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</tr>
<tr>
<td>EBIT</td>
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<td>31.1</td>
<td>&gt;100</td>
<td>133.8</td>
<td>-5.6</td>
</tr>
<tr>
<td>EBIT margin</td>
<td>9.5%</td>
<td>2.6%</td>
<td>-</td>
<td>11.6%</td>
<td>-</td>
</tr>
<tr>
<td>Result for the period</td>
<td>70.6</td>
<td>-17.2</td>
<td>n.a.</td>
<td>64.2</td>
<td>10.0</td>
</tr>
<tr>
<td>EPS in €</td>
<td>1.42</td>
<td>-0.32</td>
<td>n.a.</td>
<td>1.35</td>
<td>5.2</td>
</tr>
</tbody>
</table>
WACKER

Q1 2015 Comments

- Strong demand drives increase in volumes in all divisions
- Significant FX effect supports sales
- Efficiency gains and high utilization in all segments improve EBITDA
- Capex €175m, mostly for Tennessee, POLYSILICON
- Net Cash Flow of €17m
- Net debt €1,198m
- Net income of €71m

2015 Challenges and Opportunities

- Volume growth in all segments
- Slightly lower prices in some businesses expected
- FX planned at 1.10 USD/€ and 130¥/€ for the full year
- Sales, supported by FX, to increase by around 10% for FY ‘15
- Lower special effects than 2014 (€206m) expected
- EBITDA excluding special effects should increase slightly over FY14
### WACKER SILICONES: Significant Support from FX in Q1

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<thead>
<tr>
<th>€m</th>
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</tr>
<tr>
<td>EBITDA margin</td>
<td>14.3%</td>
<td>8.1%</td>
<td>-</td>
<td>11.5%</td>
<td>-</td>
</tr>
<tr>
<td>EBIT</td>
<td>47.6</td>
<td>13.0</td>
<td>&gt;100</td>
<td>29.5</td>
<td>61.4</td>
</tr>
<tr>
<td>EBIT margin</td>
<td>10.0%</td>
<td>3.1%</td>
<td>-</td>
<td>6.9%</td>
<td>-</td>
</tr>
<tr>
<td>Capex</td>
<td>13.7</td>
<td>34.0</td>
<td>-59.7</td>
<td>15.5</td>
<td>-11.6</td>
</tr>
</tbody>
</table>
FY EBITDA Significant Above Previous Year Expected

WACKER SILICONES

Q1 2015 Comments

- Volume growth e.g. in automotive, medical-technology and electronics
- Significant support from FX
- Price development regionally different
- Negative impact from silicon metal (price/FX) but positive impact from methanol
- High utilization

2015 Challenges and Opportunities

- Volume growth, especially in personal care, medical application and electronics
- Significant increase in FY sales, supported by FX
- High asset utilization expected
- FY EBITDA significant above previous year
- Raw material price development varying
**SILRES® BS POWDER S – SILICONES’ Answer for Gypsum:**

**Water Resistance Improved for Dry Mix Applications**

**Challenge**

**Outdated Technologies**

- Liquid active substance on ineffective particle
- Mixing time 3 min 30 sec

**Drawbacks of the traditional technologies**

- Only around 30% active substance; low efficiency
- Mixing problems and dust formation at the construction site due to poor wetting properties of finished dry mix formulations
- VOC release

**Our Solution**

**New Technology**

- Pure powdered active substance
- Mixing time 1 min 45 sec

**Advantages of SILRES® BS POWDER S**

- Silicone hydrophobizing powder additive optimized for gypsum dry mix materials
- Highly efficient in water absorption reduction
- Excellent mixing properties
- Supports dust suppression during mixing

- **Strong global growth in gypsum wallboard pushes demand for joint fillers (=gypsum)**

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*Sources: Global Gypsum Magazine, Sept. 2014; World Drywall & Building Plaster Industry Studies by Freedonia Group August 2012/July 2014*
WACKER POLYMERS: Positive Mix Effects and Productivity Gains Supported EBITDA

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<td>34.2</td>
<td>75.1</td>
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<tr>
<td>EBITDA margin</td>
<td>21.0%</td>
<td>9.4%</td>
<td>-</td>
<td>14.3%</td>
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<tr>
<td>EBIT</td>
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<td>15.6</td>
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<td>92.5</td>
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<td>EBIT margin</td>
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<td>6.9</td>
<td>92.8</td>
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Volume Increase in Powder Driven by New Markets

WACKER POLYMERS

Q1 2015 Comments

- Higher volumes especially in powder (low double digit % yoy)
- Slight price increase qoq and yoy
- FX effects compensated raw material cost increase yoy
- Utilization globally around 80%
- Positive mix effect and productivity gains supported EBITDA

2015 Challenges and Opportunities

- Volume increase in powder driven by new markets
- Dispersions growth mainly in coatings and packaging
- Significant increase in sales expected
- FY EBITDA margin in high teens
- Expansion of VAE-dispersions in USA and specialty monomers in Burghausen, DE
- Completion of ethylene pipeline in Calvert City, USA secures raw material sourcing
VINNAPAS® 4800 G – POLYMERS’ Answer for Gypsum:
Jointing Compounds and Joint Fillers

Why gypsum?

- **Green building material**
- **Fast and flexible** construction, **light-weight** construction possible
- Easily **adaptable** to demographic needs, **comfortable** indoor climate
- Fire protection: highly **flame retardant**
- Effective **noise insulation**
- **Cost-effective**, outstanding **workability**

Why VINNAPAS® 4800 G?

- Improved **workability** & **smoothability**
- Higher **tensile adhesion strength**
- Better **adhesion** to **paper bands**
- **Eco-friendly**, low VOC end products
- Ideal VAE-based binder to enhance gypsum-based joint fillers
### WACKER BIOSOLUTIONS: Q1 Supported by Higher Volumes, FX and Price

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<td>40.7</td>
<td>21.4</td>
</tr>
<tr>
<td><strong>EBITDA</strong></td>
<td>8.8</td>
<td>4.6</td>
<td>91.3</td>
<td>5.4</td>
<td>63.0</td>
</tr>
<tr>
<td><strong>EBITDA margin</strong></td>
<td>17.8%</td>
<td>10.5%</td>
<td>-</td>
<td>13.3%</td>
<td>-</td>
</tr>
<tr>
<td><strong>EBIT</strong></td>
<td>6.0</td>
<td>2.0</td>
<td>&gt;100</td>
<td>2.9</td>
<td>&gt;100</td>
</tr>
<tr>
<td><strong>EBIT margin</strong></td>
<td>12.1%</td>
<td>4.6%</td>
<td>-</td>
<td>7.1%</td>
<td>-</td>
</tr>
<tr>
<td><strong>Capex</strong></td>
<td>1.0</td>
<td>4.1</td>
<td>-75.6</td>
<td>1.2</td>
<td>-16.7</td>
</tr>
</tbody>
</table>
Further Growth Potential with the now fully Integrated Scil Proteins Production

WACKER BIOSOLUTIONS

Q1 2015 Comments

- New plant for PVAc resins in Nanjing came into operation for gumbase (20kt)
- Q1 EBITDA supported by higher volumes in pharma and agro applications, FX effects and price increases

2015 Challenges and Opportunities

- FY sales and EBITDA to rise substantially
WACKER POLYSILICON: Tennessee Project on Track, but FX increases ramp-costs

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<td>289.4</td>
<td>261.5</td>
<td>10.7</td>
<td>262.0</td>
<td>10.5</td>
</tr>
<tr>
<td>EBITDA</td>
<td>78.7</td>
<td>88.8</td>
<td>-11.4</td>
<td>180.0</td>
<td>-56.3</td>
</tr>
<tr>
<td>EBITDA margin</td>
<td>27.2%</td>
<td>34.0%</td>
<td>-</td>
<td>68.7%</td>
<td>-</td>
</tr>
<tr>
<td>EBIT</td>
<td>21.7</td>
<td>31.4</td>
<td>-30.9</td>
<td>121.7</td>
<td>-82.2</td>
</tr>
<tr>
<td>EBIT margin</td>
<td>7.5%</td>
<td>12.0%</td>
<td>-</td>
<td>46.5%</td>
<td>-</td>
</tr>
<tr>
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<td>1.0</td>
<td>53.0</td>
<td>&gt;100</td>
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Ongoing Focus on Cost Roadmap and Process Improvements

WACKER POLYSILICON

Q1 2015 Comments

- Higher volumes yoy and qoq
- USD prices softer, but pricing in € broadly stable
- Utilization at full rate, logistical optimization yielded additional volume
- Q1 2015 includes €5m retained prepayments and damages from a cancelled contract (Q1 2014: €114m)
- EBITDA excluding special effects +12% yoy, but 17% under Q4
- Pre-operational costs for Tennessee higher qoq/yoy
- €133,6m capex, mainly for Tennessee

2015 Challenges and Opportunities

- PV Market size expected to reach 50 – 60 GW (~265 – 325 kt polysilicon incl. semi)
- Slightly higher volumes and sales
- Due to FX development higher pre-operational and ramp-up costs
- Ongoing focus on cost roadmap
- Optimization of German plants continues
- On track to achieve a capacity of 80kt in 2017
Polysilicon Market: 11% Volume Growth Expected in 2015

Global Polysilicon Shipments (kt)

- Stable quarterly shipments throughout 2014
- Increasingly competitive C-Si PV drives polysilicon demand
- Silicon-based PV offers highest conversion efficiencies and proven long-term stability at lowest cost

Assumption: 2017: 80 GW (incl. 10% thin-film share); Silicon consumption < 5 g/Wp in 2017; Shipment figures incl. time-delay shipment/installation
Polysilicon Supply & Demand Broadly Balanced – High Quality Poly Supply Tightening

Global Polysilicon Demand (kt) versus Capacity of Active Manufacturers

- Reduced number of producers operating after consolidation phase in 2012 & 2013
- Additional capacity to come on stream in 2015
- Questionable whether new entrants are cost-effective

PV market:
- 2013: 40 GW
- 2014: ~44-46 GW
- 2015: ~50-60 GW

Sources: market surveys, industry announcements, WACKER estimate
Siltronic: Positive EBIT since Q4 2014

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<tr>
<th>€m</th>
<th>Q1 2015</th>
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<td>Sales</td>
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<td>223.2</td>
<td>6.9</td>
<td>203.8</td>
<td>17.1</td>
</tr>
<tr>
<td>EBITDA</td>
<td>40.0</td>
<td>37.7</td>
<td>6.1</td>
<td>15.0</td>
<td>&gt;100</td>
</tr>
<tr>
<td>EBITDA margin</td>
<td>16.8%</td>
<td>16.9%</td>
<td>-</td>
<td>7.4%</td>
<td>-</td>
</tr>
<tr>
<td>EBIT</td>
<td>8.7</td>
<td>0.04</td>
<td>&gt;100</td>
<td>-26.7</td>
<td>n.a.</td>
</tr>
<tr>
<td>EBIT margin</td>
<td>3.6%</td>
<td>0.0%</td>
<td>-</td>
<td>-13.1%</td>
<td>-</td>
</tr>
<tr>
<td>Capex</td>
<td>4.4</td>
<td>19.2</td>
<td>-77.1</td>
<td>6.6</td>
<td>-33.3</td>
</tr>
</tbody>
</table>
Successful Cost Reductions and High Utilization Rates Support Results

Siltronic

Q1 2015 Comments

- Higher volumes and utilization yoy
- Pricing stabilizing qoq
- Q1 net effect from FX and hedging at negative ~€3m due to transaction effects on accounts receivable
- Positive in EBIT for the second quarter in a row

2015 Challenges and Opportunities

- Market expects wafer area growth between 3 and 5% across all diameters
- € weakness support sales
- Hedging costs of €40m in Q2-Q4
Siltronic Share of Group EBITDA Significantly Increased

Q1 2015 Sales

- Siltronic: 1%
- Wacker Biosolutions: 20%
- Wacker Silicones: 36%
- Wacker Polysilicon: 21%
- Wacker Polymers: 4%
- Others: 3%

Total: €1,334.9m

Q1 2015 EBITDA

- Siltronic: 15%
- Wacker Biosolutions: 22%
- Wacker Silicones: 36%
- Wacker Polysilicon: 29%
- Wacker Polymers: 6%
- Others: 15%

Total: €267.1m

1 based on external sales
WACKER’s largest Sales Region is Asia

Q1 2015 Sales by Region, Changes YoY (%)

Total: €1,334.9m

- 618; Asia & Others 16%
- 244; Americas 33% (+10% in USD\(^1\))
- 297; Europe w/o Germany 8%
- 176; Germany 5%

\(^1\) Adjusted currency
### Balance Sheet (%)

**Assets Total**
- 31/03/15: €7.4bn
- 12/31/14: €6.9bn

**Liabilities Total**
- 31/03/15: €7.4bn
- 12/31/14: €6.9bn

#### Characteristics 03/31/15
- Non current assets: €5,281m
- Securities, cash and cash equivalents: €386m
- Provisions for pensions: €2,218m
- Net financial debt: €1,198m
- Equity: €1,817m
- Prepayments received per 03/31/15: €646m
- CapEx (Q1): €175m
- Capital employed 12/31/2014: €5,261m
EBITDA and EBIT Impact of Special Effects

<table>
<thead>
<tr>
<th>Special Effects (in €m)</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Q1</td>
<td>Q2</td>
</tr>
<tr>
<td>Polysilicon:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Retained prepayments &amp; damages from cancelled contracts</td>
<td>114.0</td>
<td>-</td>
</tr>
<tr>
<td>EBITDA</td>
<td>114.0</td>
<td>-</td>
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# WACKER: First Guidance FY 2015 and beyond

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<thead>
<tr>
<th></th>
<th>2014</th>
<th>Outlook 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales (€m)</td>
<td>4,826.4</td>
<td>Increase of about 10%</td>
</tr>
<tr>
<td>EBITDA (€m)</td>
<td>1,042.3</td>
<td>Slight rise (after adjustment for special income)</td>
</tr>
<tr>
<td>EBITDA margin (%)</td>
<td>21.6</td>
<td>Substantially lower</td>
</tr>
<tr>
<td>Group net income (€m)</td>
<td>195.4</td>
<td>Below 2014</td>
</tr>
<tr>
<td>Net cash flow (€m)</td>
<td>215.7</td>
<td>Markedly positive</td>
</tr>
<tr>
<td>CapEx (€m)</td>
<td>572.2</td>
<td>Approx. 725</td>
</tr>
<tr>
<td>Net financial debt (€m)</td>
<td>1,080.6</td>
<td>Increase of between 200 and 300</td>
</tr>
<tr>
<td>Depreciation (€m)</td>
<td>599.0</td>
<td>Approx. 625</td>
</tr>
<tr>
<td>ROCE (%)</td>
<td>8.4</td>
<td>Somewhat lower</td>
</tr>
<tr>
<td>Tax Rate (%)</td>
<td>46.5</td>
<td>About 50%</td>
</tr>
</tbody>
</table>
Raw Materials: Share of Top 4 Raw Materials Stable YoY

**Ethylene Contract (€/MT)**

![Ethylene Contract Graph](source: ICIS, Ethylene Market Price Europe, free delivered)

**Si-Metal Contract (€/MT)**

![Si-Metal Contract Graph](source: CRU-Provider, Si-Metal Contract Price Europe free delivered)

**Raw Materials 2014 (€m)**

- **Others**
- **Si Metal**
- **VAM**
- **Methanol**
- **Ethylene**

**Chemicals**

Costs of top 4 raw materials 21% of chemicals segment sales

*VAM = Vinylacetate monomer*
1 Cent Change in USD/€ Exchange Rate had an Impact of €4.5m on FY-EBITDA in 2014, unhedged*

USD/EURO Development

External Sales and Net USD Exposure

- Chemicals: €3,029
- Polysilicon: €950
- Siltronic: €848


*Standard Hedging policy = 50% of net exposure, 12 months rolling forward using the average rate of the past 12 months
WACKER: Issuer, Contact and Additional Information

Issuer and Contact

- WACKER CHEMIE AG
  Hanns-Seidel-Platz 4
  D-81737 Munich

- Investor Relations contacts
  
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  Tel. +49 89 6279 1633
  joerg.hoffmann@wacker.com

  Mrs. Judith Distelrath
  Tel. +49 89 6279 1560
  judith.distelrath@wacker.com

Additional Information

- ISIN: DE000WCH8881
- WKN: WCH888
- Deutsche Börse: WCH
- Ticker Bloomberg: CHM/WCH:GR
- Ticker Reuters: CHE/WCHG.DE
- Listing: Frankfurt Stock Exchange Prime Standard

Financial Calendar

- 05/08/15 – Annual Shareholders’ Meeting
- 08/03/15 – Q2 Results 2015
- 10/29/15 – Q3 Results 2015
## WACKER: Strong Performance in Chemicals

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<tr>
<td>CHEMICALS</td>
<td>808.8</td>
<td>715.5</td>
<td>13.0</td>
<td>704.7</td>
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<td>28.2</td>
</tr>
<tr>
<td>Consolidation</td>
<td>-53.8</td>
<td>-51.9</td>
<td>3.7</td>
<td>-53.5</td>
<td>0.6</td>
</tr>
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<td>37.9</td>
</tr>
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<td>23.6</td>
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<td>88.8</td>
<td>-11.4</td>
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<td><strong>180.1</strong></td>
<td><strong>48.3</strong></td>
<td><strong>285.2</strong></td>
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