



WACKER **POLYMERS**

WACKER POLYMERS - SUSTAINABILITY DRIVES OUR BUSINESS

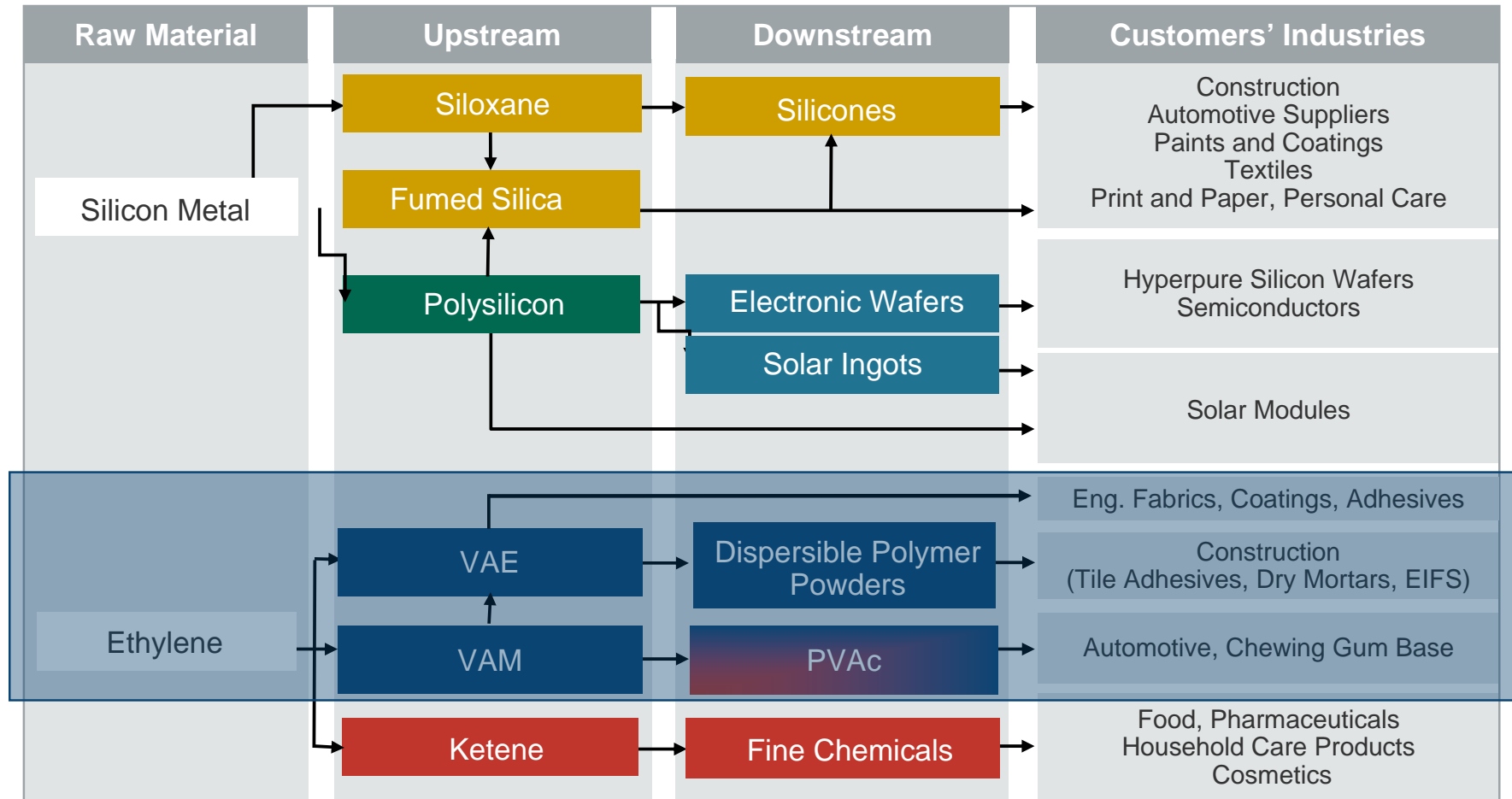
Arno von der Eltz, President WACKER POLYMERS, February 3, 2010

CREATING TOMORROW'S SOLUTIONS

DISCLAIMER

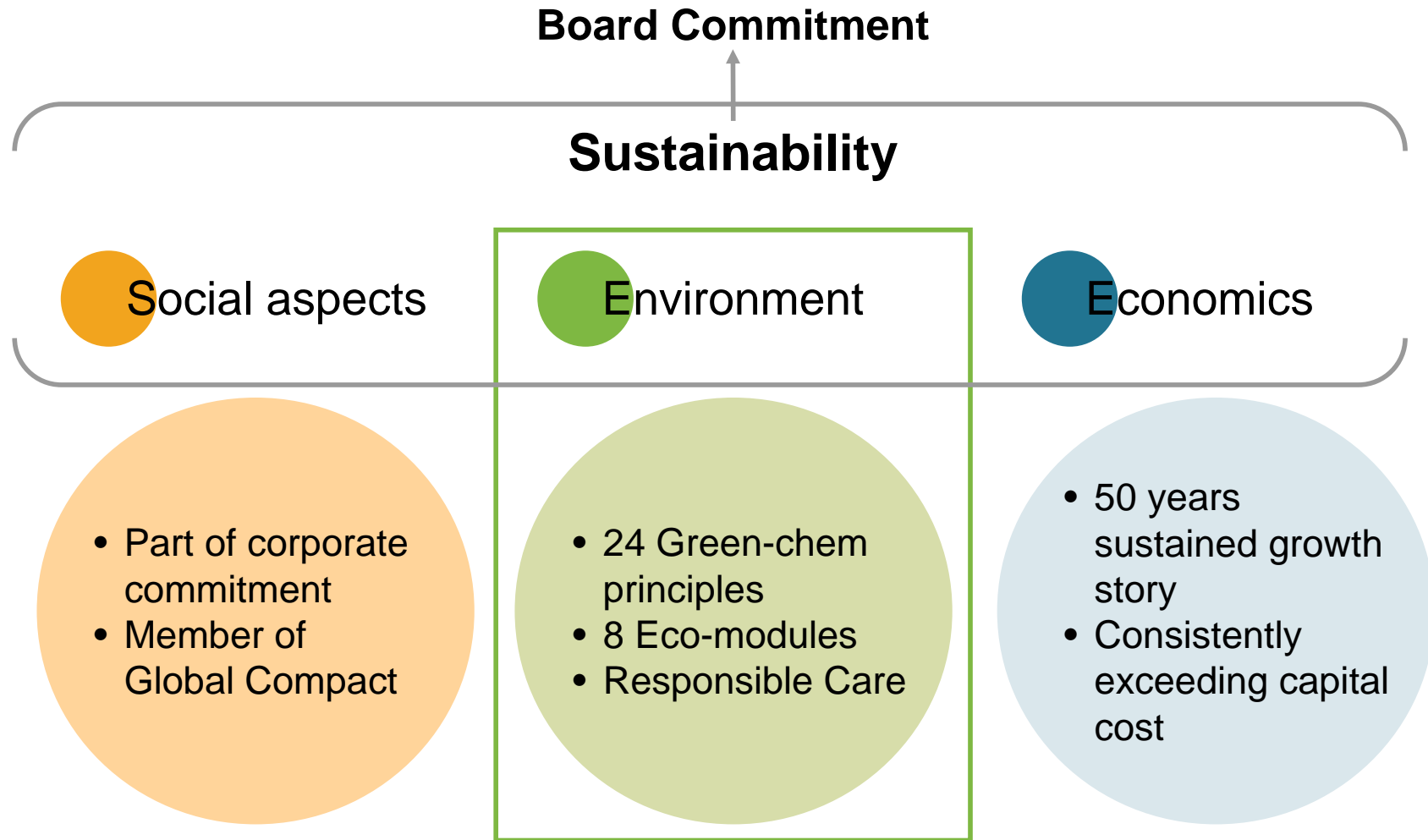
The information contained in this presentation is for background purposes only and is subject to amendment, revision and updating. Certain statements contained in this presentation may be statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties. In addition to statements which are forward-looking by reason of context, including without limitation, statements referring to risk limitations, operational profitability, financial strength, performance targets, profitable growth opportunities, and risk adequate pricing, as well as the words "may, will, should, expects, plans, intends, anticipates, believes, estimates, predicts, or continue", "potential, future, or further", and similar expressions identify forward-looking statements. By their nature, forward-looking statements involve a number of risks, uncertainties and assumptions which could cause actual results or events to differ materially from those expressed or implied by the forward-looking statements. These include, among other factors, changing business or other market conditions and the prospects for growth anticipated by Wacker Chemie AG's management. These and other factors could adversely affect the outcome and financial effects of the plans and events described herein. Statements contained in this presentation regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. Wacker Chemie AG does not undertake any obligation to update or revise any statements contained in this presentation, whether as a result of new information, future events or otherwise. In particular, you should not place undue reliance on forward-looking statements, which speak only as of the date of this presentation.

POLYMERS IS THE ACETYL-BRANCH OF WACKER - COMBINING LEADING MARKET SHARES WITH STRONG GROWTH



VAE = Vinyl acetate ethylene, VAM = Vinyl acetate monomer. PVAc = Polyvinyl acetate, EIFS = Exterior Insulation Finishing System

POLYMER'S SUSTAINABILITY IS EMBEDDED INTO A COMMITTED WACKER CORPORATE STRUCTURE



VAE – A LEADING ENABLER FOR SUSTAINABILITY

WACKER POLYSILICON

Sustainable Energy Generation

- Solar cells/ Photo voltaic

WACKER POLYMERS

Low CF & toxicity throughout life cycle

- in feed stock
- in production
 - closed loop
 - waterborne
 - ‚Verbund‘

Production phase

Enabling new low CF applications

- thick bed → thin bed
- Bio polymer binder
- solvent based → water based
- Etonis ...
- low clinker cement

Application phase

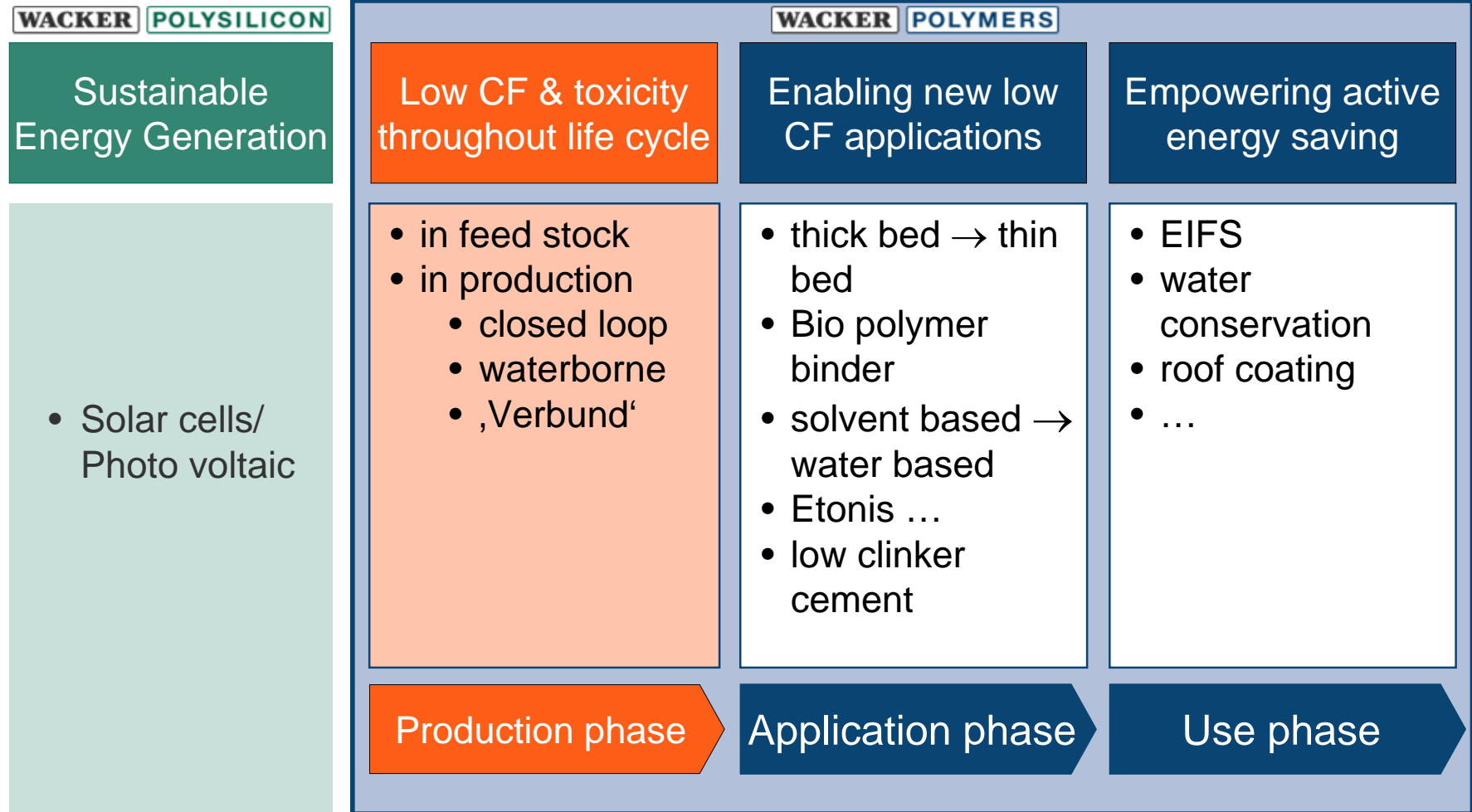
Empowering active energy saving

- EIFS
- water conservation
- roof coating
- ...

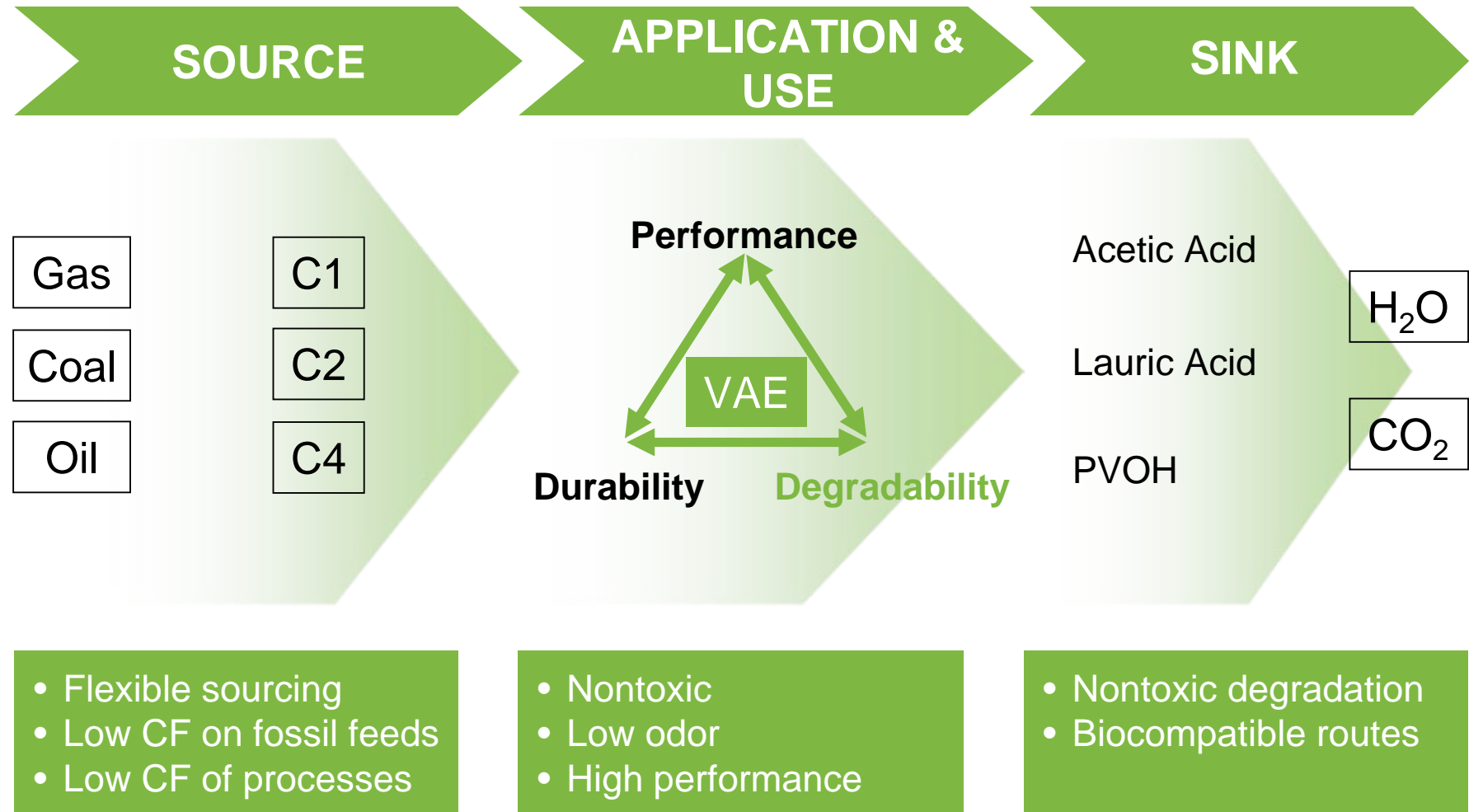
Use phase

WACKER POLYMERS

VAE – A LEADING ENABLER FOR SUSTAINABILITY



LIFE CYCLE OF VAE IS VERY FLEXIBLE AND ADVANTAGEOUS



VAE – A LEADING ENABLER FOR SUSTAINABILITY

WACKER POLYSILICON

Sustainable Energy Generation

- Solar cells/ Photo voltaic

WACKER POLYMERS

Low CF & toxicity throughout life cycle

- in feed stock
- in production
 - closed loop
 - waterborne
 - ‚Verbund‘

Production phase

Enabling new low CF applications

- thick bed → thin bed
- Bio polymer binder
- solvent based → water based
- Etonis ...
- low clinker cement

Application phase

Empowering active energy saving

- EIFS
- water conservation
- roof coating
- ...

Use phase

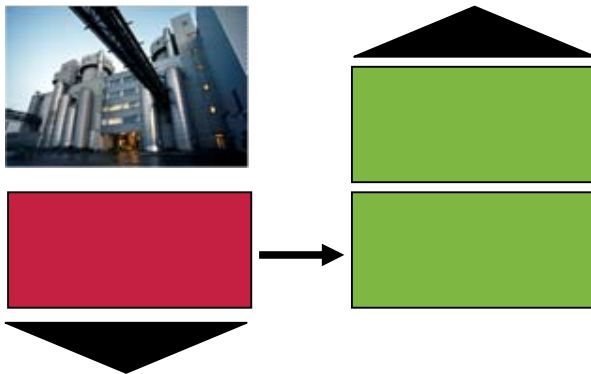
WACKER POLYMERS

CHEMICAL TECHNOLOGY SAVES GREENHOUSE GASES

- Greenhouse-gas emissions
- Greenhouse-gas savings

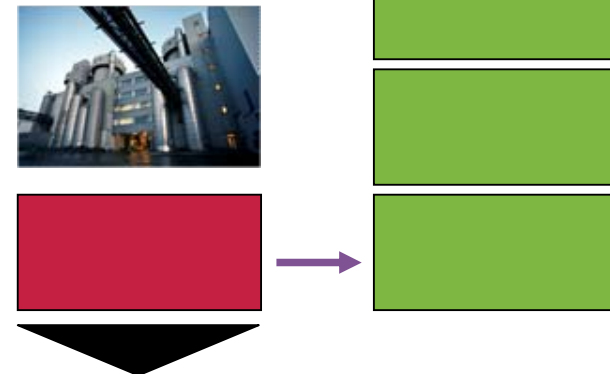
2009

1:2



2030

1:4

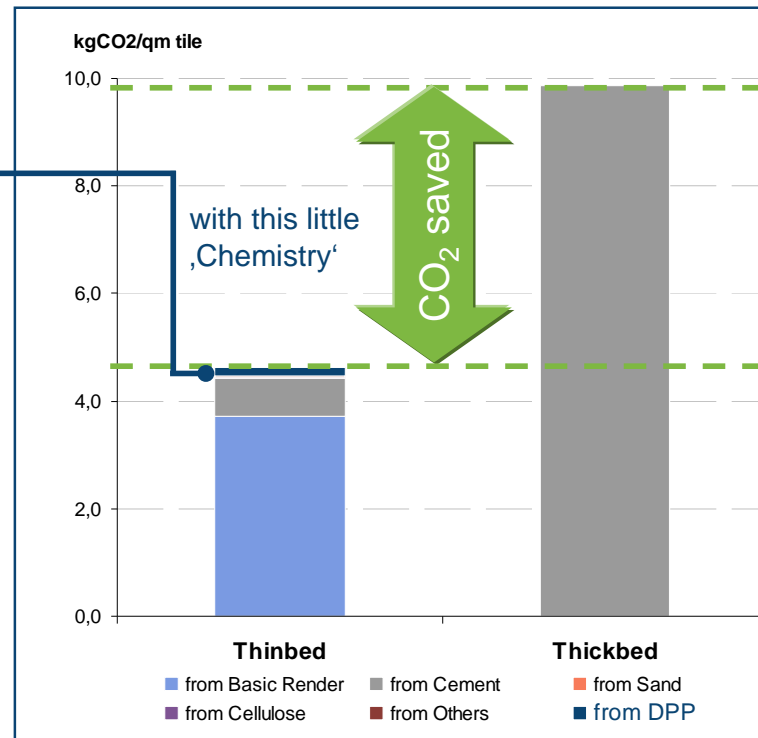


Source: "Innovations for greenhouse gas reductions: a life cycle quantification of carbon abatement solutions enabled by the chemical industry," July 2009

DPP ENABLES THINBED TILE TECHNOLOGY - SAVING 50% CARBON DIOXIDE EMISSIONS VS. TRADITIONAL METHODS

CO₂ Emissions from system in life-cycle from a qm of tiles

Thickness: 2 mm
 Cement: 300 g/kg
 Density 1.1 g/cm³
Polymer: 1.5%



Thickness: 15 mm
 Cement: 500 g/kg
 Density 2.2 g/cm³
 Polymer: 0%



- At rising oil prices, a low CF is not just 'green' – but a striking cost argument too...
- ...and 70% of world's tiles are still applied 'thickbed' in developing regions

WACKER POLYMERS' PRODUCTS DRIVE REDUCTION OF CONSTRUCTION MATERIAL EMISSIONS

WACKER POLYMERS

GREEN BUILDING

Emission reduction

- Reduction of Volatile Organic Compounds (VOC)
- Low odor/dust free materials



VINNAPAS® dispersions and powders empower:

- Reduction of VOC emissions to meet environmental standards like EMICODE
- New requirements focus on the environmental impacts of construction materials
- VAE based architectural coatings and adhesives are an alternative to other technologies

VAE POLYMERS ARE ENABLERS FOR RAPIDLY GROWING USES OF BIO-POLYMERS AND SECONDARY MATERIALS



SUSTAINABLE MATERIALS

CARBON FOOTPRINT REDUCTION

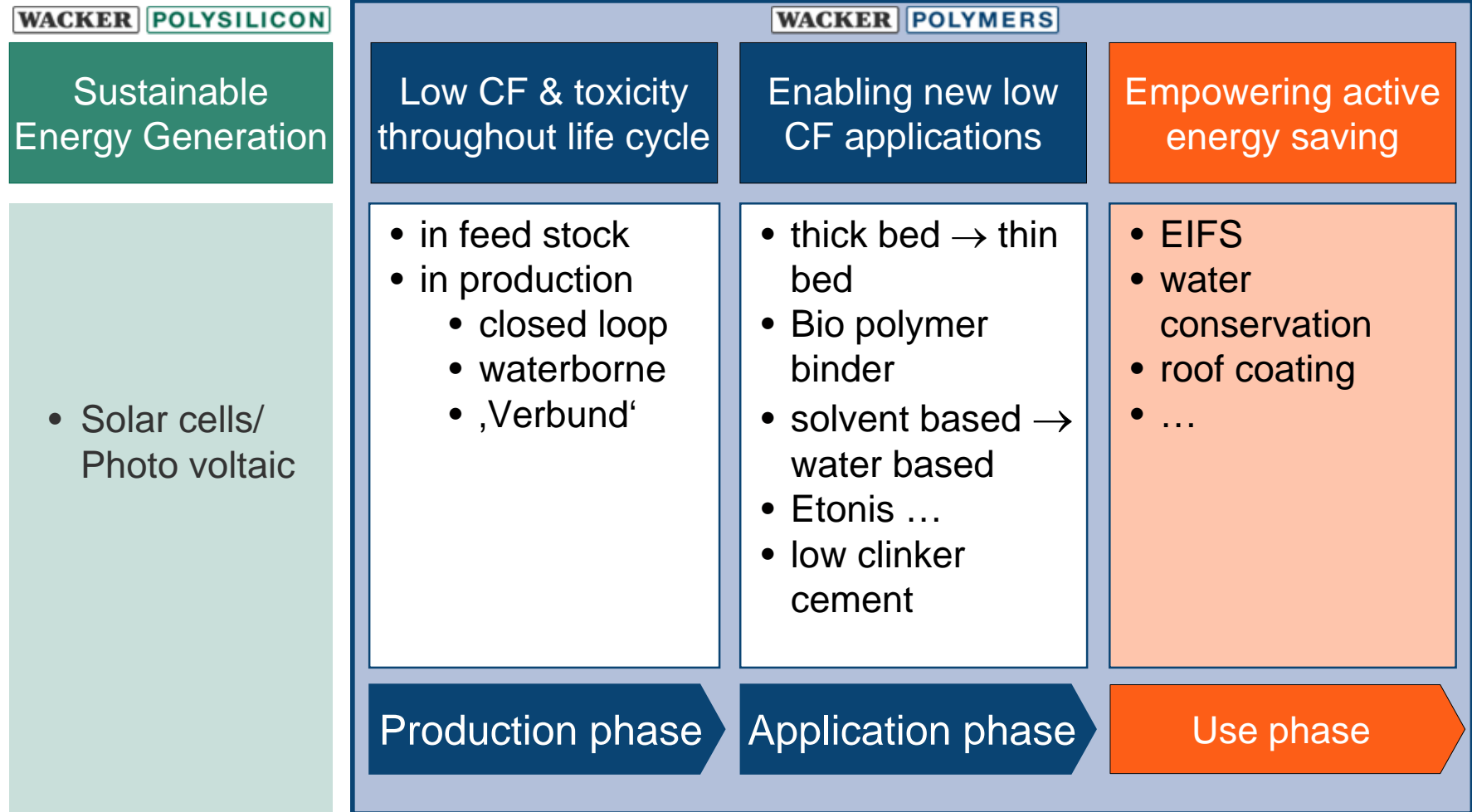
- Enables the use of biopolymers and side stream raw materials in fast growing markets



VINNEX® DISPERSIONS AND POWDERS ARE KEY ENABLING MATERIALS

- To improve Biopolymer properties
- To improve the cost situation of Biopolymers
- To enable the use of natural fiber materials
- Two project groups offer new solutions for the
 - Packaging, Agro, Automotive and Construction markets

VAE BINDERS EMPOWER ACTIVE ENERGY SAVINGS



EXTERIOR INSULATION AND FINISH SYSTEMS REDUCE ENERGY LOSS IN BUILDINGS

Global Trend: Saving Energy

- Increasing heating costs
- Lack of energy
- Climate change → insulation against heat also necessary
- VINNAPAS® polymer powders: essential component of adhesive mortars

Heat Loss

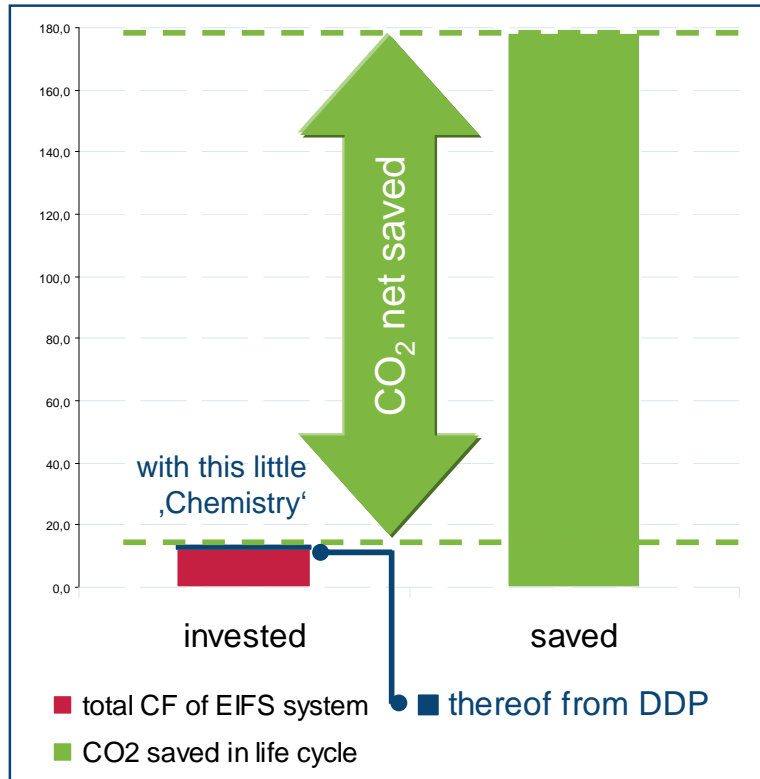


Potential for CO₂ Savings

- Germany: only 10 million of 34 million building units are insulated properly
- Thermal insulation of the remaining 24 million building units:
 - ↓ Heating energy by 60%
 - ↓ 80 million metric tons CO₂

DPP HAS AN INCREDIBLE SUSTAINABILITY LEVERAGE - 1KG CO₂ SAVES AT LEAST 10KG CO₂

CO₂ saved and CO₂ invested in an EIFS life cycle*



- EIFS system leverage: 14 fold
- EIFS DPP leverage: 160 fold
- Thinbed system leverage: 20 fold
- Thinbed DPP leverage: 25 fold



*System figures from BASF – Project with above mentioned partners

WACKER POLYMERS: CONSERVING ENERGY WITH EIFS

WACKER POLYMERS

ENERGY SAVINGS

Energy conservation

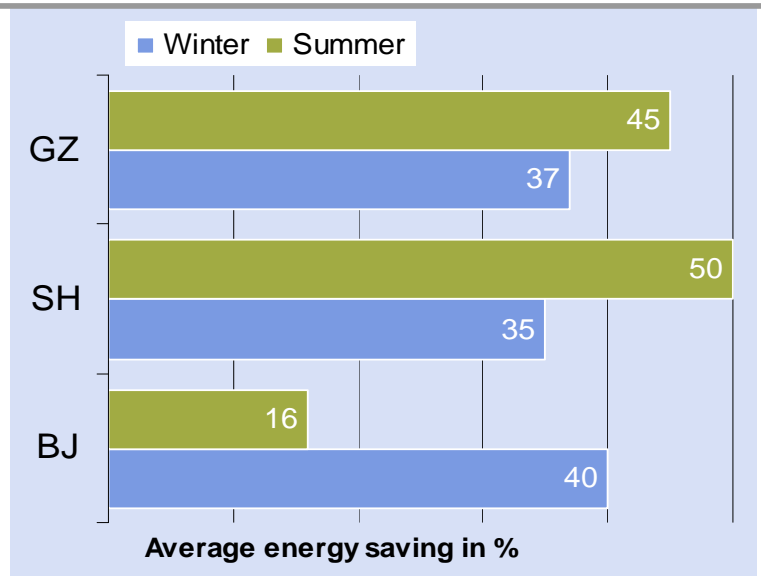
- Exterior insulation and finishing systems
- Roof coating
- VINNAPAS® Powders are key enabling material



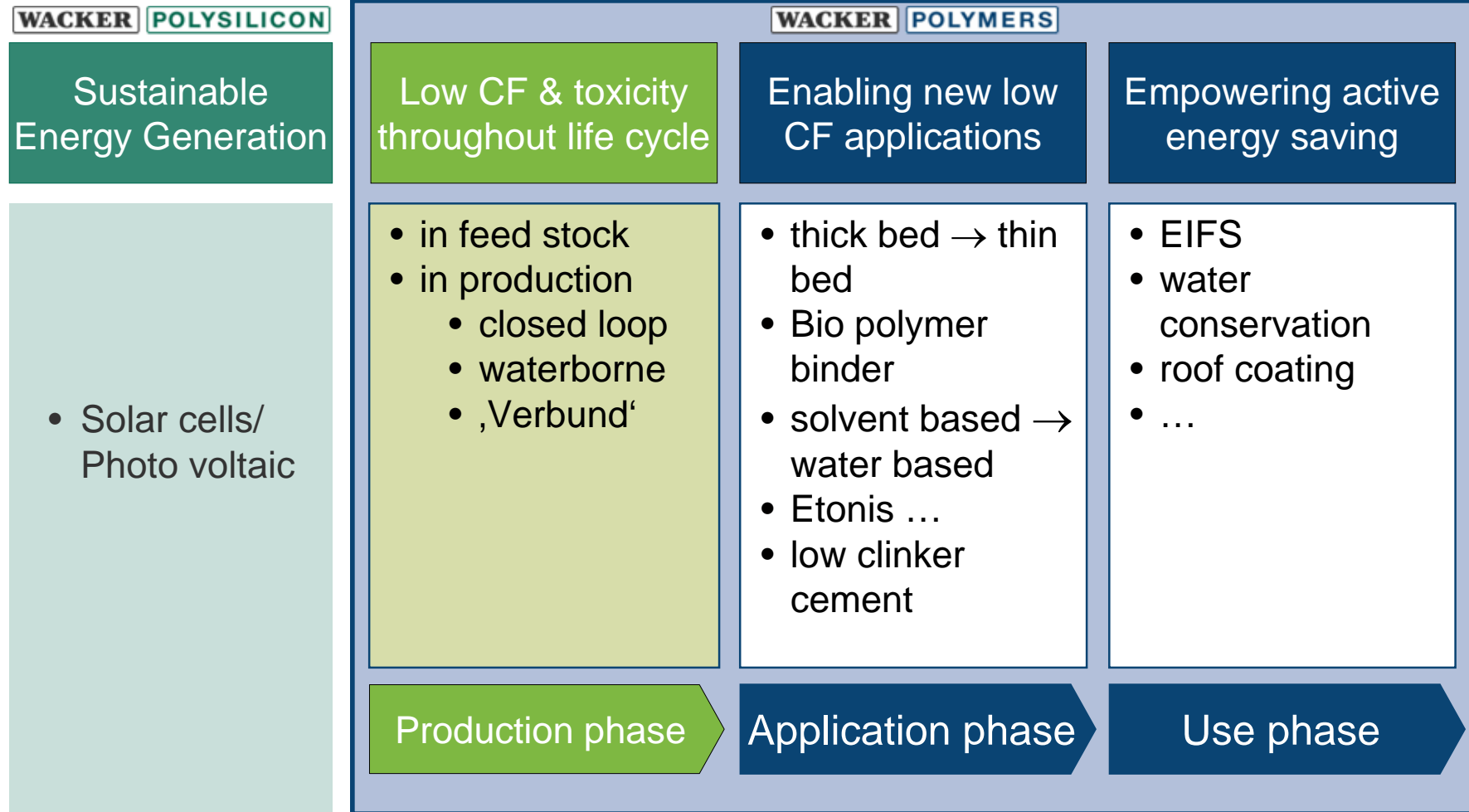
We demonstrate and promote the advantages of Thermal Insulation Systems



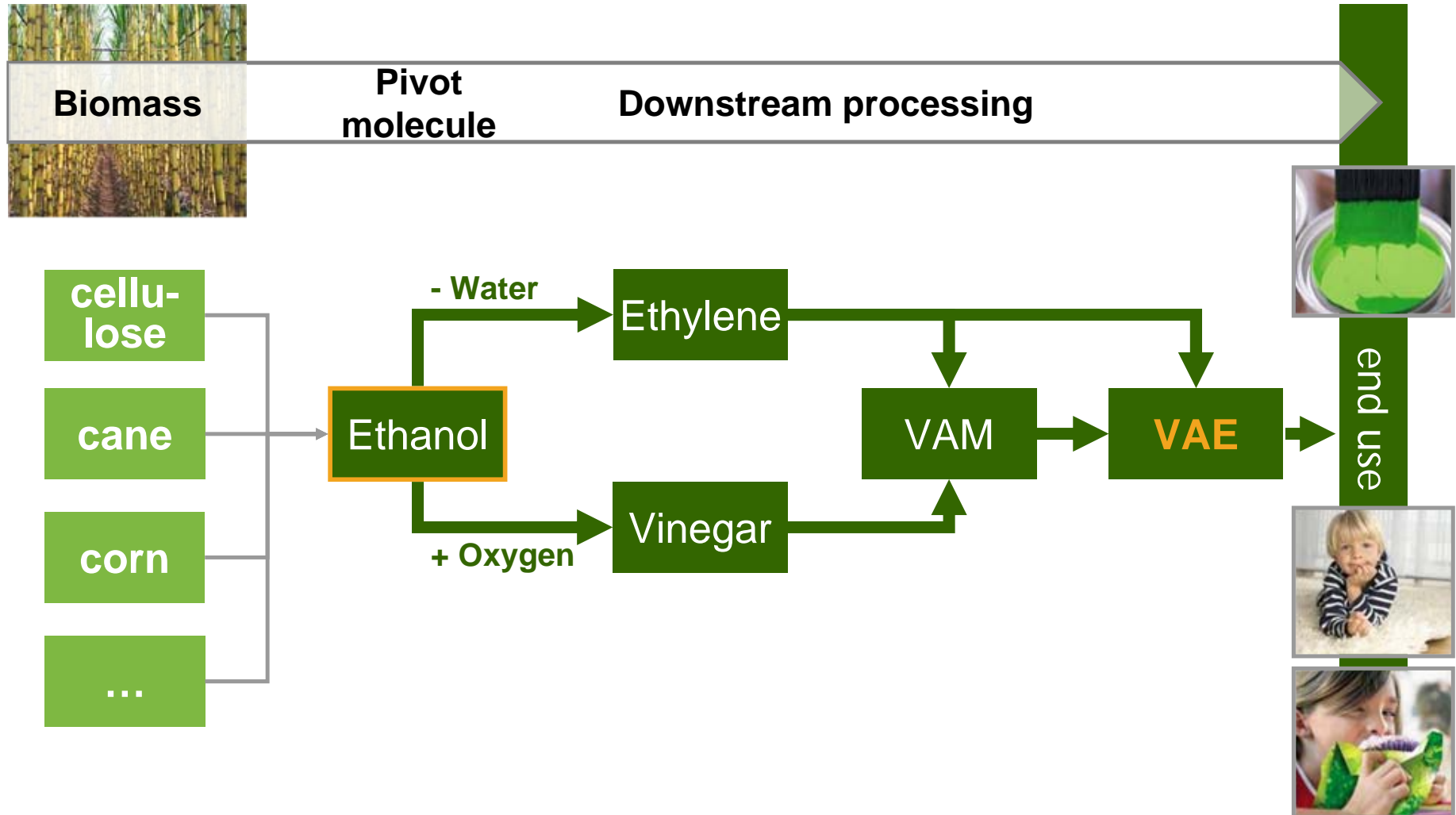
Sample: Houses in China



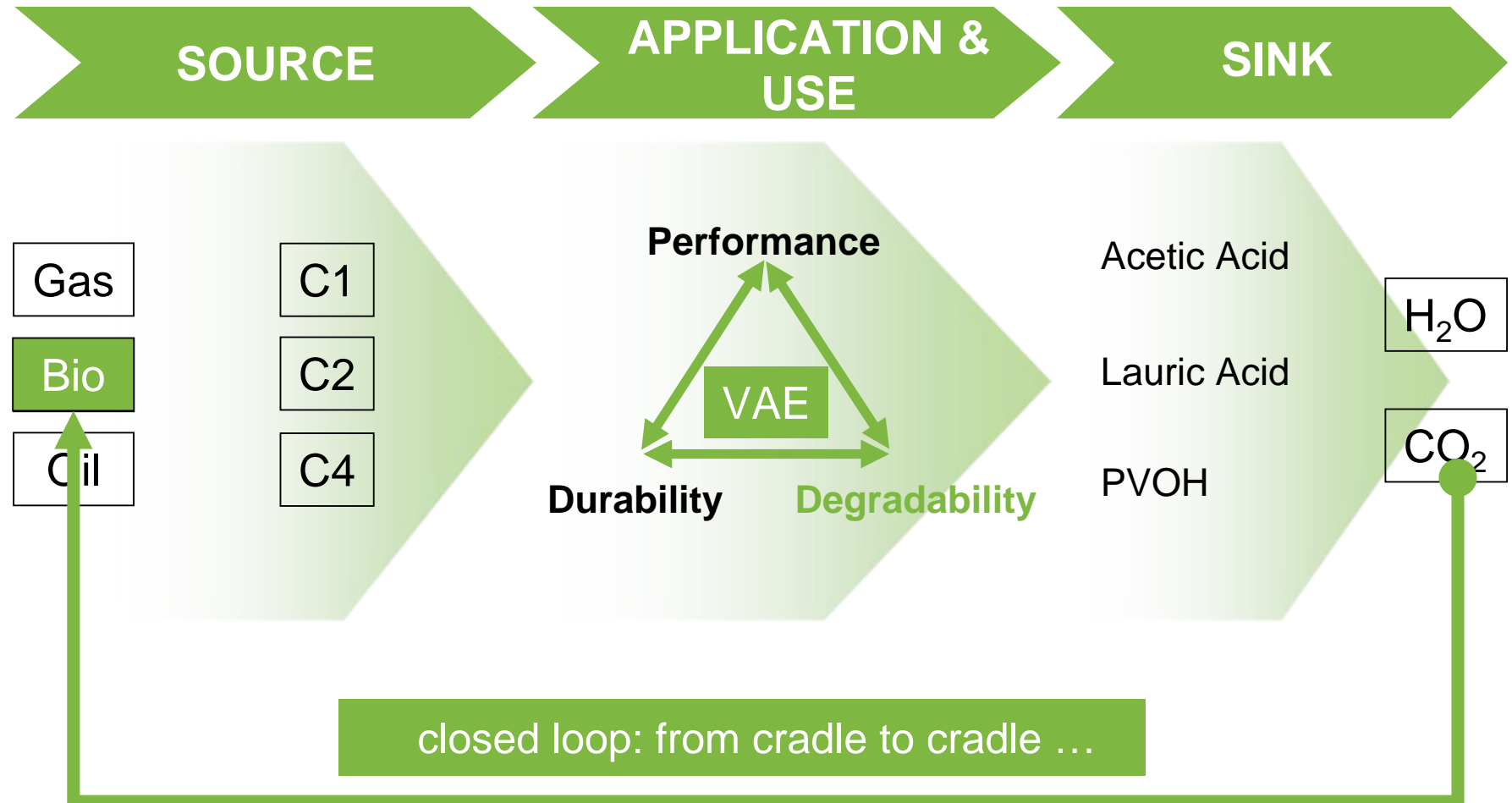
BEYOND FOSSIL: EXPLORING RENEWABLE FEEDSTOCKS FOR VAE



LEVERAGING THE OLDEST BIO-CHEMICAL KNOW TO MAN: ALCOHOL



CLOSING THE LOOP: CARBON IS RECYCLED AFTER DEGRADATION VIA A NON FOOD COMPETITIVE ROUTE (I.E. CELLULOSE OR BIO GAS)





WACKER **POLYMERS**

WACKER POLYMERS - SUSTAINABILITY DRIVES OUR BUSINESS

Arno von der Eltz, President WACKER POLYMERS, February 3, 2010

CREATING TOMORROW'S SOLUTIONS