

#### EXECUTIVE BOARD REPORT ON FISCAL 2011

Dr. Rudolf Staudigl, President & CEO

CREATING TOMORROW'S SOLUTIONS

### WACKER'S SALES HIGHER AND EARNINGS LOWER IN 2011 YEAR OVER YEAR

€million	2011	2010	Change
Sales	4,910	4,748	3%
EBITDA	1,104	1,195	- 8%
EBIT	603	765	- 21%
Net income	356	497	- 28%
Earnings per share in €	7.10	9.88	- 28%



# PROPOSED DIVIDEND TAKES GROWTH AND PROFIT-SHARING INTO CONSIDERATION

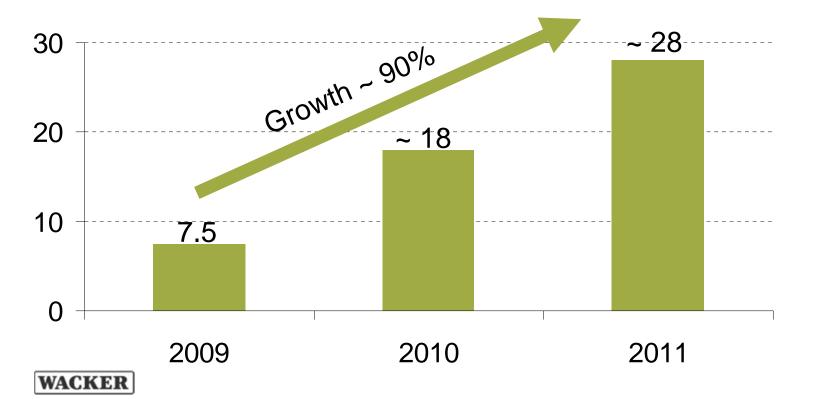
■ Dividend of €2.20 to be paid out for fiscal 2011

Resultant distribution ratio is 31 percent



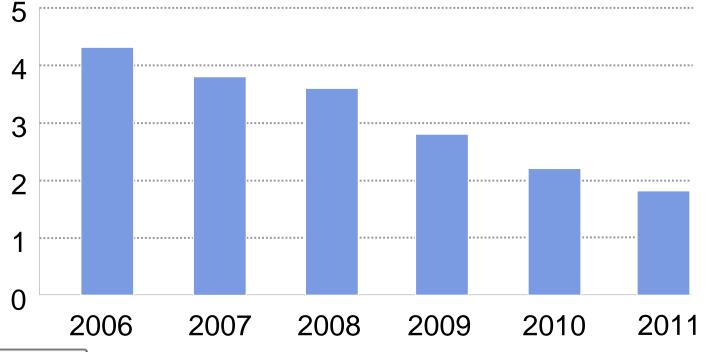
#### PHOTOVOLTAIC SECTOR HAS SEEN STRONG GROWTH FOR YEARS

Global newly-installed photovoltaic capacity in gigawatts



### THE PRICE OF A SOLAR MODULE HAS DROPPED BY HALF IN THE PAST FIVE YEARS

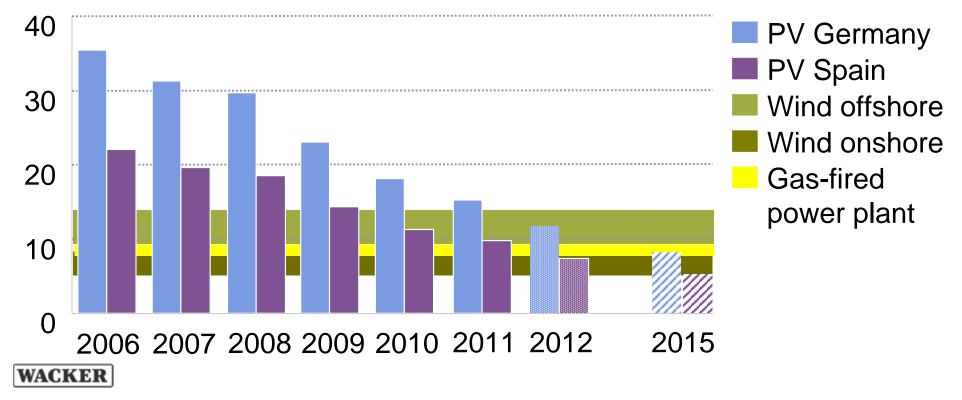
#### Photovoltaic system price in euros / watt peak (Germany, ground-mounted systems)





#### SOLAR-POWER COSTS SOON TO REACH WIND-POWER AND GAS-POWER LEVELS

#### Levelized costs for electricity in (euro) cents / kilowatt hour (Germany, ground-mounted systems, operating time of 30 years)



#### WACKER PRODUCTS DRIVE THE ENERGY TRANSITION



Silicones from WACKER are used in wind turbines

Building insulation with dispersible polymer powders from WACKER



### POLYSILICON PRODUCTION IN NÜNCHRITZ HAS REACHED FULL CAPACITY



Hydrogen recovery unit at polysilicon production facility



## CONSTRUCTION OF CHARLESTON POLYSILICON SITE IN FULL SWING



**Deposition reactor hall for polysilicon production** 



## SILTRONIC CONTINUES TO EXPAND CAPACITIES FOR 300 MILLIMETER WAFERS



**Inspection of 300 millimeter wafers** 



### INTERNATIONAL SALES RISE TO OVER €4 BILLION IN 2011

Sales in €million	2011	2010	Change
Asia	1,822	1,717	6%
Europe (w/o Ger.)	1,187	1,175	1%
The Americas	846	818	3%
Germany	899	887	1%
Other regions	155	150	3%



### WACKER CONTINUES TO EXPAND ITS PRODUCTION CAPACITIES IN CHINA



Nanjing polymer site



## WACKER'S BUSINESS IS BASED ON INNOVATION

Key R&D Indicators	2011	2010	
New-product rate (%)	24.0	23.6	
R&D expenses (€million)	173	165	
Patent applications	138	121	
R&D employees	1,100	1,057	



#### NUMBER OF EMPLOYEES INCREASED BY 850 IN 2011

Employees as per December 31	2011	2010	Change
WACKER Group	17,168	16,314	5%
Of whom in Germany	12,813	12,235	5%
Of whom internationally	4,355	4,079	7%



### VOCATIONAL TRAINING: ESSENTIAL FOR GOOD QUALIFICATIONS AND QUALITY



**Pilot training plant at Burghausen Vocational Training Center (BBiW)** 



## BUSINESS IN Q1 2012 PICKED UP NOTICEABLY COMPARED TO PRECEEDING QUARTER

€million	Q1/12	Q4/11	Q1/11
Sales	1,194	1,012	1,292
EBITDA	212	111	351
EBITDA margin (%)	17.7	11.0	27.2
Net income for period	40	- 80	168
Earnings per share (€)	0.84	-1.66	3.39



## GROWTH IN DEMAND IS A POSITIVE SIGN FOR THE MONTHS TO COME

- WACKER sold more polysilicon in Q1 2012 than ever before
- Polysilicon production running at full capacity
- WACKER POLYMERS increased first-quarter sales by 14 percent compared to Q1 2011
- WACKER BIOSOLUTIONS generated its highest quarterly sales figure to date
- Asia was the largest sales region in Q1 2012



# OUTLOOK FOR 2012 IS ORIENTED TOWARD ECONOMIC SITUATION

- Sales expected to total around €5 billion
- Earnings before interest, taxes, depreciation and amortization expected to be significantly below the prior-year figure
- Investments of some €1 billion, with a focus on the Charleston site
- Net financial liabilities to rise



### WACKER IS WORKING ON TODAY'S KEY TOPICS



#### Analysis of silicon-based battery materials





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